

Department

Port Everglades

OTHER FUNDS

| | FY 05 Actual | FY 06 Budget | FY 07 Budget | Percent Change 2006-07 | Positions | |
|--------------------------------|--------------|--------------|--------------|------------------------|--------------|--------------|
| | | | | | FY 06 Budget | FY 07 Budget |
| Port Everglades Operating Fund | \$61,209,560 | \$83,181,030 | \$91,849,720 | 10% | 229 | 231 |
| Subtotal | \$61,209,560 | \$83,181,030 | \$91,849,720 | 10% | 229 | 231 |
| Grand Total | \$61,209,560 | \$83,181,030 | \$91,849,720 | 10% | 229 | 231 |

Division

Port Everglades Operating Fund

SECTION SUMMARY

| | FY 05 Actual | FY 06 Budget | FY 07 Budget |
|------------------------------|---------------------|---------------------|---------------------|
| Administration | \$23,560,733 | \$25,039,060 | \$30,937,820 |
| Business Administration | \$4,225,058 | \$4,916,280 | \$6,008,150 |
| Finance | \$1,346,128 | \$18,332,360 | \$15,337,030 |
| Non-Departmental and Capital | \$14,311,272 | \$14,208,270 | \$16,721,920 |
| Operations | \$17,766,369 | \$20,685,060 | \$22,844,800 |
| Total | \$61,209,560 | \$83,181,030 | \$91,849,720 |

REVENUES

| | FY 05 Actual | FY 06 Budget | FY 07 Budget |
|------------------------|----------------------|----------------------|----------------------|
| Petroleum | \$22,945,116 | \$21,580,400 | \$23,560,100 |
| Container | \$23,002,553 | \$24,761,050 | \$27,127,800 |
| Cruise | \$29,900,619 | \$27,195,000 | \$31,167,500 |
| Bulk Cargo | \$4,836,366 | \$4,531,000 | \$5,460,400 |
| Break Bulk | \$2,228,132 | \$1,544,800 | \$2,201,500 |
| Navy | \$236,337 | \$295,000 | \$240,500 |
| Lay-In | \$388,663 | \$485,400 | \$453,400 |
| Real Estate | \$10,789,462 | \$10,759,890 | \$10,622,700 |
| Foreign Trade Zone | \$393,456 | \$350,000 | \$356,600 |
| Public Safety Services | \$1,178,893 | \$1,121,300 | \$1,153,300 |
| Parking Garages | \$7,495,607 | \$8,875,000 | \$9,155,900 |
| Interest Earnings | \$3,823,964 | \$1,767,000 | \$7,000,000 |
| Miscellaneous Revenues | \$4,202,815 | \$4,367,400 | \$3,837,100 |
| Less Five Percent | - | \$(5,381,660) | \$(6,116,840) |
| Fund Balance | \$104,920,163 | \$64,983,760 | \$53,000,000 |
| Total | \$216,342,146 | \$167,235,340 | \$169,219,960 |

APPROPRIATIONS

| | FY 05 Actual | FY 06 Budget | FY 07 Budget |
|--------------------|----------------------|----------------------|----------------------|
| Personal Services | \$16,338,062 | \$16,840,460 | \$17,615,570 |
| Operating Expenses | \$44,871,498 | \$50,039,090 | \$60,916,470 |
| Capital Expense | - | \$22,000 | \$28,000 |
| Reserves | - | \$16,279,480 | \$13,289,680 |
| Total | \$61,209,560 | \$83,181,030 | \$91,849,720 |
| Total Positions | 211 | 229 | 231 |
| Capital Budget | \$95,749,440 | \$55,073,940 | \$48,640,020 |
| Debt Service | \$16,485,032 | \$28,980,370 | \$28,730,220 |
| Total | \$173,444,032 | \$167,235,340 | \$169,219,960 |

BUDGET VARIANCES

| | | |
|--------------------------------|--|-------------------|
| 5,055,300 | Increase in the cost of security services provided by the Broward Sheriff's Office. | |
| 602,440 | Increase in the cost of fire protection and emergency medical services provided by the Broward Sheriff's Fire Rescue Department. | |
| 1,570,070 | Increase in property insurance due to market conditions. | |
| 1,579,240 | Increase in utility expenses due to an increase in Florida Power and Light rates. | |
| 260,640 | Increase in operating expenses due to renovation and damage repairs to Port buildings. | |
| 65,170 | Increase in fleet services changes due to increase in fuel costs. | |
| (2,989,800) | Decrease in reserves due to a decrease in fund balance. | |
| 2,311,156 | Normal Increases | |
| | 566,640 | Personal Services |
| | 1,744,516 | Operating Expense |
| RECOMMENDED SUPPLEMENTS | | |
| 116,014 | Workload- Increase in personal services to fund one Operations Manager position to assist in the administration and direction of the daily activities of the Operations Division. | |
| 98,460 | Improvement- Increase in personal services to fund one Petroleum Specialist position to create a database to benchmark performance of petroleum tank ships and enhance petroleum operations as a result of the Petroleum sector study completed in FY 2006. | |
| 8,668,690 | TOTAL INCREASE | |

Section

Administration/Nondepartmental

GOAL STATEMENT

To coordinate the various administrative and financial activities of the divisions within Port Everglades Department to ensure compliance with County policies and goals, and to develop marketing and promotional strategies that create and promote commerce and industry and create employment within Broward County.

Program Description

Generating an estimated economic impact of more than \$2.371 billion annually, Port Everglades operates one of the largest seaports in the United States with approximately 2,190 acres within its jurisdictional boundaries. As part of a regional transportation system, the purpose of Port Everglades is to create and promote commerce and industry by developing, marketing, maintaining, operating, improving, regulating, and managing Port and harbor facilities.

Highlights

- ❖ As a self-supporting enterprise fund operating in an extremely competitive market, the Port Department continues to implement a strategic marketing plan. This plan continues to attract new business clients while maintaining existing business relationships. The Port’s revenue originates from very diverse sources, such as container cargo, petroleum, cruise, real estate, parking, bulk and neobulk cargo, lay-in vessels, Navy and Coast Guard vessels, Foreign Trade Zone, and financial and municipal services. These revenue sources fund the Port operating expenses, debt service payments and capital improvement program.
- ❖ The five-year capital improvement program includes projects that will not only generate revenue for the Port, but will positively impact the economic growth of Broward County by generating additional employment and a source of additional revenue for many of the County’s industries.
- ❖ The Port and the Airport have developed a synergy which geographically links them together and connects them in expediting passenger movements and the development of both transportation facilities and expansion opportunities.
- ❖ With the completion of the bi-annual bond engineer facilities inspection report for landside and underwater assets, the Port plans to implement a capital asset maintenance program in FY 07.
- ❖ In FY 06, the Port completed procurement of a master plan consultant for comprehensive development. The Port expects the master plan to be completed in FY 07.
- ❖ As a result of the Petroleum sector study completed in FY 06, the Port plans to create a database to benchmark performance of petroleum tank ships in FY 07. One Petroleum Specialist Position has been provided to support this effort.
- ❖ One position is transferred from the Seaport Construction Section in FY 07.
- ❖ Two positions are transferred to the Office of Information Technology in FY 07.
- ❖ One position is transferred to the Business Administration Section in FY 07.

APPROPRIATIONS

| | FY 05 Actual | FY 06 Budget | FY 07 Budget |
|-----------------|--------------|--------------|--------------|
| Total Dollars | \$37,872,005 | \$39,247,330 | \$47,659,740 |
| Total Positions | 26 | 29 | 28 |

Section

Business Administration

GOAL STATEMENT

To provide Port-wide generalized administrative services, and to provide management, marketing, and administration of the Port real estate, property management, and parking facilities programs; to provide regulation of certain business activities through management of the franchise and business permit program; and to administer contracts to ensure that the tenants, concessionaires, and various contractual suppliers of the Port comply with acceptable business practices of the seaport.

PERFORMANCE MEASURES

| | FY 05 Actual | FY 06 Budget | FY 07 Projected |
|---|--------------|--------------|-----------------|
| Leases administered | 112 | 108 | 112 |
| New/renewal leases | 39 | 40 | 39 |
| Franchises and business permits processed | 413 | 401 | 413 |
| Percent of rental revenue goal reached | 86 | 95 | 95 |
| Rental revenue generated from leases (millions) | 11 | 10 | 10 |
| Average time (in hours) to process a purchase order | N/A | N/A | 5 |

Program Description

Business Administration manages real estate; property management; franchises, business permits, and parking facilities. In addition, it administers Port-wide support for other Port divisions in the areas of human resources, risk management, procurement and safety and security contract administration.

Highlights

- ❖ The Division will execute new and renewed leases for all Port land, warehouse and office space to the maximum extent in FY 07.
- ❖ The tenant visitation and inspection program will be expanded in order to coordinate major/minor repairs to enhance the relation with leaseholders.
- ❖ In FY 07, the Division will relocate the Port ID office based on requests from the State, the Broward Sheriff’s Office, and Transportation Worker Identification Credentialing (TWIC).
- ❖ The Division will establish an automated lease management module integrated with Finance and Public Works.
- ❖ The Division will design an aggressive campaign for the Port-wide recycling program.
- ❖ In FY 07 the Division will implement “one stop shopping” for taxi/limo/van companies to acquire Port business permits.
- ❖ One position is transferred from the Administration Section in FY 07.
- ❖ Six positions are transferred from the Operations Section in FY 07.

APPROPRIATIONS

| | FY 05 Actual | FY 06 Budget | FY 07 Budget |
|-----------------|--------------|--------------|--------------|
| Total Dollars | \$4,225,058 | \$4,916,280 | \$6,008,150 |
| Total Positions | 18 | 21 | 28 |

Section

Finance

GOAL STATEMENT

To provide accounting functions, fiscal planning, budgeting, and information technology services for the Port Everglades Department to ensure statutory compliance and to provide information for decision making.

PERFORMANCE MEASURES

| | FY 05 Actual | FY 06 Budget | FY 07 Projected |
|---|--------------|--------------|-----------------|
| Invoices generated | 22,468 | 26,000 | 27,000 |
| Percentage of checks received and deposited within one day of receipt | 96 | 96 | 96 |
| Percentage of accounts receivable classified as current | 98 | 94 | 94 |
| Client satisfaction survey rating (%) | 82 | 91 | 92 |
| Cost per Invoice | 30 | N/A | 24 |
| Number of days needed to process a receiver (days) | N/A | N/A | 32 |

Program Description

The Finance Division is responsible for all of the financial transactions at the Port including invoicing, collections, accounts payable, payroll, grants, capital projects, bond compliance, internal and external financial reporting, and Port-wide information systems services.

Highlights

- ❖ In FY 07, the Finance Division plans to conclude the process to procure a web-based billing, harbor master and accounts receivable system. The current system has been in use since 1994 and does not address the changes that have occurred in the business environment.
- ❖ The Division plans to implement "paperless" reporting where feasible, to reduce office supply expense and promote efficiency.
- ❖ In FY 07, the client satisfaction survey rating is expected to remain high.
- ❖ The Division plans to continue utilizing computerized processes in order to provide mathematical accuracy and reduce the occurrence of human errors in FY 07.

APPROPRIATIONS

| | FY 05 Actual | FY 06 Budget | FY 07 Budget |
|-----------------|--------------|--------------|--------------|
| Total Dollars | \$1,346,128 | \$18,332,360 | \$15,337,030 |
| Total Positions | 27 | 26 | 26 |

Section

Operations

GOAL STATEMENT

To provide the seven functional areas with planning and administrative support; to coordinate and control the movement of all ships, cargo, and passengers moving through the seaport and to maintain the facilities affecting those movements in order to ensure prompt and efficient service to Port users.

PERFORMANCE MEASURES

| | FY 05 Actual | FY 06 Budget | FY 07 Projected |
|-----------------------------------|--------------|--------------|-----------------|
| Vessel calls | 5,896 | 5,590 | 5,745 |
| Cruise passengers | 3,801,464 | 3,466,803 | 3,558,691 |
| Vessel calls per deep water berth | 184 | 175 | 180 |
| Total revenue dollars/vessel call | 17,757 | 17,576 | 19,039 |
| Total expense dollars/vessel call | 10,871 | 12,106 | 13,879 |

Program Description

The functional areas for the Operations Division include the Harbormaster, Linehandlers, Wharfinger, Container Crane, and Public Works.

Highlights

- ❖ The Port projects a slight increase in multi-day passenger movements in FY 07 while also anticipating a significant growth in container cargo vessel calls.
- ❖ The Operations Division maintains and enhances the required high level of service to port clients through the Harbormaster, Linehandler, Public Works, Container Crane, and Wharfinger Sections.
- ❖ This Division strives to maximize the efficient utilization of port facilities to include the cruise ship terminals, ship berths, container cranes, and passenger loading bridges.
- ❖ The Harbormaster's activities ensure safe vessel navigation and protection of the surrounding ecologically sensitive environment, while effectively managing the assignment of ship berths for maximum utilization and rapid dispatch of vessels.
- ❖ One new position has been proposed for FY 07. The position of Operations Manager is workload driven and will provide support to the Director and Assistant Directors of Operations.
- ❖ Six positions are transferred to the Business Administration Section in FY 07.
- ❖ One position is transferred from the Seaport Construction Section in FY 07.

APPROPRIATIONS

| | FY 05 Actual | FY 06 Budget | FY 07 Budget |
|-----------------|--------------|--------------|--------------|
| Total Dollars | \$17,766,369 | \$20,685,060 | \$22,844,800 |
| Total Positions | 140 | 153 | 149 |