



In an effort to spur economic development and stimulate small business growth, the Broward County Board of County Commissioners directed that projects costing less than \$250,000 be identified as **Sheltered Market**, or reserved contracts, for certified small businesses.

Through this race and gender neutral program, all certified Small Business Enterprise (SBE) firms receive first consideration for County contracts under \$250,000. The goal is to increase the number of small businesses acting as prime contractors or consultants for the County.

All Broward County small businesses are encouraged to apply for SBE certification.



A SERVICE OF THE
BOARD OF COUNTY COMMISSIONERS

**Office of Economic and
Small Business Development**
115 S. Andrews Avenue, Room A680
Fort Lauderdale, FL 33301
954-357-6400
www.broward.org/EconDev

An Equal Opportunity Employer and Provider of Services

This publication can be made available in large print, tape cassette, or Braille, upon request by contacting the Office of Economic and Small Business Development at 954-357-6400 (voice) or 954-357-5664 (TTY).

This public document was promulgated at a cost of \$103.60, or \$0.518 per copy, to inform the public about Small Business Development Programs.

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Sheltered Market *Small Business Enterprise (SBE) Program*



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The goal of the SBE program is to encourage local small businesses to do business with Broward County. The Office of Economic and Small Business Development promotes small business growth and works to ensure that small businesses receive a share of contracts from Broward County government.

For more information on the SBE Program or to apply in person, qualified small business owners should call the County's Office of Economic and Small Business Development at **954-357-6400** for an appointment. Business owners should bring the completed application and supporting documents to the office for certification.

Who is eligible for the Small Business Enterprise (SBE) Program?

This program is open to Broward County firms. The applicant firms must meet the following program requirements:

- Have a current Broward Business Tax Receipt.
- Be located and doing business in Broward County at least one year prior to bid or proposal, as determined by the Business Operating Date on the Broward County Business Tax Receipt.
- Have a physical business address located within the limits of Broward County, in an area zoned for the conduct of such business, from which the vendor operates or performs business on a day-to-day basis. Post Office Boxes are not verifiable and shall not be used for the purpose of establishing a physical address.
- For professional consultants, annual gross sales averaged over the previous three years should not exceed \$500,000.
- For firms in contractual services and commodities, annual gross sales averaged over the previous three-year period should not exceed \$1 million.
- For firms in construction, annual gross sales averaged over the previous three years shall not exceed \$3 million.
- Each business must be independently owned and operated with 25 or fewer permanent full-time employees.
- The business must serve a commercially useful function.

